

Checklist

for Selling Your House This Spring

As you get ready to sell your house, add these items to your to-do list. A real estate professional will also provide other helpful tips based on your specific situation.



Make It Inviting

- ☐  Open blinds or curtains to let the light in
- ☐  Check lightbulbs and replace as needed
- ☐  Take down personal photos or items
- ☐  Fix anything that's broken
- ☐  Give every room a clear purpose

Show It's Cared For

- ☐  Clean your vents and baseboards
- ☐  Vacuum, mop, or sweep floors
- ☐  Declutter throughout
- ☐  Organize countertops, cabinets, and closets
- ☐  Touch up any scuffs on the walls

Boost Curb Appeal

- ☐  Power wash outdoor surfaces
- ☐  Clean the windows (inside and out)
- ☐  Tidy up the landscaping
- ☐  Freshen up your entry
- ☐  Sweep patios, decks, and walkways

Let's connect so you have advice on what you may want to do to get your house ready to sell this season.

How To List And Sell Real Estate

Rick Harrison, III



How To List And Sell Real Estate:

How to List and Sell Real Estate in the 21st Century Danielle Kennedy, Warren Jamison, 1999 This book is crowded with money making methods for experienced and new agents both of whom face intensified competition in the new millennium Meeting it means doing more in less time this calls for the powerful methods and latest technology described here You ll learn realistic client oriented ways to guide your prospects to the right decisions for them and for you You ll get a clear look at the real world of real estate without the rose tint Danny and Warren deliver their insights with stories you can feel and relate to the needs and questions you will face from your first day in real estate Practical up to date advice fills this book use it to jump start your career and send it soaring to the exciting heights of prosperity *How to Buy and Sell Real Estate in the Bahamas* Matthew Simon, 2012-03-12 UPDATED FOR 2016 An experienced real estate investor gives step by step advice for buying and selling real estate in the Bahamas including local laws and practices pitfalls to avoid and tips for saving money Experts from each major Bahamian island describe the communities and developments on their island what real estate is available in each and at what price Questions answered include Is the Bahamas a safe place to invest How is the buying and selling process different from in the U S What kind of financing is available How can I obtain legal residency in the Bahamas What should I expect if I decide to build What websites should I use for research buying and selling How can I save on legal fees commissions and taxes What are the step by step instructions for buying and selling It s a GREAT book for those of us going through this process In fact I wish I had one for buying property in the U S Your step by steps were great and easy to follow Caroline W Connecticut *How to List and Sell Residential Real Estate Successfully* Barb Schwarz, 1996 Written by a top producing real estate agent and one of the nation s most knowledgeable and entertaining professional speakers this text provides a complete step by step proven program for designing and implementing a successful professional real estate career Packed with examples forms charts instructions and illustrative anecdotes *How to List and Sell Condominium Homes*, 1975 **Essentials of New Jersey Real Estate** Edith Lank, Joan Sobeck, 2004 This state specific principles book provides over 800 practice questions as well as other tools to help students review and practice what they have learned Other features include a matching key term review and a comprehensive math chapter *How to List and Sell Real Estate* Danielle Kennedy, Warren Jamison, 1983 **How to Sell Real Estate by the Sell-an-idea Technique** G. Hall Cook, 1957 *Listing to Sell* Willie ELLINGTON, 2020-01-31 Are you a Real Estate Agent looking for a blueprint on how to sell homes in your area After working in real estate in some capacity since 1999 Dr Willie C Ellington Jr host of ATL Listings TV ATLlistings.com want to teach your how to list and sell real estate in any market Even though we are living in a digital age where most goods are bought and sold online the job of the realtor is still quite relevant to the real estate industry People who come to real estate agents view them as experts in the field There are a few checks to make sure that the property sale goes through without a hiccup or any unexpected delays As a realtor you occupy a central position throughout the proceedings of the sale Selling the

house is a serious transaction and you need to gain the trust of your client by displaying professionalism integrity honesty and knowledge of the market Be attentive to the needs of your clients and address issues with attention to detail Remember having a winning mindset can make all the difference Reading about other real estate agents will help you learn from other people s successes As they say imitation is the sincerest form of flattery well then get up and start imitating Your reputation precedes you and testimonials can help you secure the trust of future clients Conversing and learning from other successful real estate professionals is an excellent way of improving your business If it works for them there is no reason why it would not work for you When negotiating be ruthless and competitive but know when to stop This book has covered the basics of listing for success And now that you are in possession of this knowledge it is time to start acting on it Just remember success is not overnight it is years of concerted effort and dedication

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