

Example 3: Email #1

Hi Mary,

I wanted to make a quick introduction before calling to coordinate a meeting between your sales and marketing departments. We recently launched a sales automation tool with several Telecom companies such as ABC and XYZ that has generated appointments and inbound leads for the sales team.

I understand you're involved in the lead generation and business development efforts. I'll plan to contact you in a couple days. Otherwise, if there is someone else that I should contact instead, please let me know.

Regards,
Johnny Appleseed

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