



Annual Sales Plan

Goal 1	Action Step Descriptions	Party / Dept Responsible	Start Date	Date Due
Write your goal statement here				
List resources and desirable outcomes				
Goal 2	Action Step Descriptions	Party / Dept Responsible	Start Date	Date Due
Write your goal statement here				
List resources and desirable outcomes				
Goal 3	Action Step Descriptions	Party / Dept Responsible	Start Date	Date Due
Write your goal statement here				
List resources and desirable outcomes				
Revenue projections for each winning area over the 1 year:				

Annual Sales Planning Template

**June Jamrich Parsons, Dan Oja, David
Auer**

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