

6 Strategies for Answering Interview Questions

1

Keep your answers short, limited to a couple of sentences to avoid losing your listener.



Avoid "yes" or "no" responses. Always provide examples demonstrating your skills and/or experience.

2

3

Don't use the words "but" or "however" as these words negate everything that came before them, i.e., avoid saying "I enjoy working in a team environment, but..."



Look directly at the interviewer and speak with interest and enthusiasm. Above all, stay positive!

4

5

Answer "the question behind the question." What is the interviewer really asking?



Don't apologize for lack of experience. Instead, emphasize what you can offer.

6



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Answering Interview Questions Effectively

Olivia White

Answering Interview Questions Effectively:

Best Answers to the 201 Most Frequently Asked Interview Questions, Second Edition Matthew J. DeLuca, Nanette F. DeLuca, 2010-08-20 Answers that will get you hired from the bestselling interview guide now completely updated. In today's job market, there are thousands of qualified candidates battling it out for a few jobs. Beat out the competition and learn how to give the best interview with *Best Answers to the 201 Most Frequently Asked Interview Questions*, the essential job seeking weapon you need to answer the thought provoking or unexpected questions that potential employers use to weed out candidates. Career experts Matthew and Nanette DeLuca coach you through every possible question you'll encounter along with the secret motivation behind them, including those you may not want to be asked but must answer. In this updated edition, you'll learn how to gracefully address a lost job, tactfully discuss salary requirements, take control of the interview. With *Best Answers to the 201 Most Frequently Asked Interview Questions*, you'll never be at a loss for words on any interview. Matt DeLuca, SPHR, New York, NY, is a Senior Consultant with the Management Resource Group Inc. Matt is also the author/coauthor of *24 Hours to the Perfect Interview*, *Get a Job in 30 Days or Less*, and *Perfect Phrases for Negotiating Salary and Job Offers*. Nanette DeLuca, New York, NY, is a Principal with the Management Resource Group Inc. and coauthor of *24 Hours to the Perfect Interview*, *Get a Job in 30 Days or Less*, and *Perfect Phrases for Negotiating Salary and Job Offers*.

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