

- (D) Insurance on production equipment

Discussion: A, C, and D are product costs; salaries within selling & administrative costs are period costs.

4. Last month 10,000 units of a product were manufactured, and the total cost per unit was \$80. At this level of production the variable cost is \$30 per unit and the fixed cost is \$50 per unit. If 10,000 units are manufactured the next month, and the costs remain within the same relevant range,

- A. Total variable cost will remain unchanged.
 B. Fixed costs will increase in total.
 C. Variable cost per unit will increase.
 D. Total cost per unit will decrease.

Discussion: Numerically the unchanging fixed cost is $\$50 \times 10,000 = \$500,000$. The cost for 10,000 units = 10,000 units \times \$30 variable cost + Fixed cost of \$500,000 = $\$300,000 + \$500,000 = \$800,000$. The total cost per unit is $\$800,000 / 10,000 \text{ units} = \80 per unit. Alternatively, when production increases, fixed costs PER UNIT decrease because the same fixed cost is spread over more units, so total cost per unit will decrease.

5. The following costs were incurred in September:

Direct materials	\$195,000
Direct labor	25,000
Manufacturing overhead	17,000
Selling expenses	34,000
Administrative expenses	27,000

Prime costs during the month totaled

- A. \$175,000
 B. \$125,000
 C. ~~\$402,000~~
 D. \$462,000

Discussion: Prime costs are direct labor and direct material costs.

6. ABC Corporation sells its product for \$195.70 per unit. In 2010 the company had total sales in units of 6,000. The total costs were the following:

Variable cost of sales	\$417,000
Fixed cost of sales	100,000
Variable selling & administrative costs	108,500
Fixed selling & administrative costs	912,400

What is the best estimate of the total contribution margin?

- A. \$4,000
 B. \$1071,000
 C. ~~\$6071,000~~
 D. \$6165,400

Discussion: Total Contribution Margin = Total Sales - Total Variable Costs. Total Sales = $195.70 \times 6000 = 1,174,200$. Total Variable Costs = $417,000 + 108,500 = 525,500$. Contribution Margin = $1,174,200 - 525,500 = 648,700$

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Table of Contents Managerial Accounting 2302 Final Exam Study Guide

1. Understanding the eBook Managerial Accounting 2302 Final Exam Study Guide
 - The Rise of Digital Reading Managerial Accounting 2302 Final Exam Study Guide
 - Advantages of eBooks Over Traditional Books
2. Identifying Managerial Accounting 2302 Final Exam Study Guide
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Managerial Accounting 2302 Final Exam Study Guide
 - User-Friendly Interface
4. Exploring eBook Recommendations from Managerial Accounting 2302 Final Exam Study Guide
 - Personalized Recommendations
 - Managerial Accounting 2302 Final Exam Study Guide User Reviews and Ratings
 - Managerial Accounting 2302 Final Exam Study Guide and Bestseller Lists
5. Accessing Managerial Accounting 2302 Final Exam Study Guide Free and Paid eBooks
 - Managerial Accounting 2302 Final Exam Study Guide Public Domain eBooks
 - Managerial Accounting 2302 Final Exam Study Guide eBook Subscription Services
 - Managerial Accounting 2302 Final Exam Study Guide Budget-Friendly Options
6. Navigating Managerial Accounting 2302 Final Exam Study Guide eBook Formats
 - ePub, PDF, MOBI, and More
 - Managerial Accounting 2302 Final Exam Study Guide Compatibility with Devices
 - Managerial Accounting 2302 Final Exam Study Guide Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Managerial Accounting 2302 Final Exam Study Guide
 - Highlighting and Note-Taking Managerial Accounting 2302 Final Exam Study Guide
 - Interactive Elements Managerial Accounting 2302 Final Exam Study Guide

8. Staying Engaged with Managerial Accounting 2302 Final Exam Study Guide
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Managerial Accounting 2302 Final Exam Study Guide
9. Balancing eBooks and Physical Books Managerial Accounting 2302 Final Exam Study Guide
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Managerial Accounting 2302 Final Exam Study Guide
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Managerial Accounting 2302 Final Exam Study Guide
 - Setting Reading Goals Managerial Accounting 2302 Final Exam Study Guide
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Managerial Accounting 2302 Final Exam Study Guide
 - Fact-Checking eBook Content of Managerial Accounting 2302 Final Exam Study Guide
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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