

# KidSMILES 5K and Family Fun Run Sponsorship

June 23, 2012 at Glacier Ridge Metro Park

Organization Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Contact person: \_\_\_\_\_

Contact email: \_\_\_\_\_ Phone number: \_\_\_\_\_

Web site address: \_\_\_\_\_

1. Sponsorship level (please circle):       Platinum       Gold       Silver       Bronze

Finish Line

Mile Marker

Water Station

2. We plan to send materials/giveaways for the participant bags:       Yes       No

If yes, what item would you like us to include: \_\_\_\_\_

3. Sponsors can choose to have company name listed or submit a logo. Please write your company name exactly how you'd like it to appear on web site, signage, etc.:

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Artwork and logos should be submitted to [info@kidsmilesclinic.com](mailto:info@kidsmilesclinic.com), as follows:

- o Logos for t-shirts will be printed only in one-color and should be submitted as hi-res (300 dpi) JPEG or EPS files. Most Photoshop and Illustrator files can also be accepted.
- o Logos for signage should be submitted as hi-res (300 dpi) JPEG or EPS files. Most Photoshop and Illustrator files can also be accepted.
- o Logos for web site should be submitted as 72 dpi JPEG or PNG files.

4. Participants can register for the KidSMILES 5k at <http://www.speedysneakers.com>.

5. Checks can be made payable to KidSMILES Pediatric Dental Clinic and mailed to: PO Box 647, Dublin, OH 43017. PLEASE MAIL BY MAY 15, 2012.



# 5k Sponsorship Proposal Template

**Simon S. Tam**

## 5k Sponsorship Proposal Template:

*Managing Sport Events* T. Christopher Greenwell, Leigh Ann Danzey-Bussell, David Shonk, 2014 *Managing Sport Events* presents the principles and practices of effective event management taking readers through the entire process from event conception through postevent evaluation *Strategic Communications Planning* Laurie J. Wilson, Joseph D. Ogden, 2008 The basic principles of research based strategic planning remain unchanged Aviso, 1999 How to Write a Sponsorship Proposal Robert Villegas, 2015-09-02 Have you learned from experience that poorly produced sponsorship proposals lead to an under funded team or company If you have this chapter from my book *Finding Sponsors* is for you My goal is to provide you with some basic guidelines on what to communicate in order to produce a winning sponsorship proposal These guidelines will focus on what you should be presenting to your potential sponsor to make the best business case for involvement with your team or entertainment company How to Get Race Car Sponsorships Jon Roetman, 2014-02-18 How to Find Sponsors for Your Race Car By reading this book you will discover all the proven methods on What is a Sponsorship 3 different types of sponsorships Why you don't have sponsors 10 TRUE reasons you don't have sponsors Finding Potential Sponsors Where to look for your sponsors Preparing for Contact How to prepare yourself to contact a sponsor Presentation Preparation 4 helpful tips to prepare for your presentation 6 Things a Sponsor Wants to Hear These 6 tips will help you get new sponsors and keep the ones you already have Your Race Team Needs a Website Advantages to having a website and 2 ways to setup a website The Proposal Preparing your sponsorship proposal What to Include in Your Proposal An outline for you to put together a winning sponsorship proposal Proposal Creation Tips 4 great tips how to present your proposal Getting Sponsored Tips 8 additional tips on getting sponsors And Much Much More Easy to read and understand Get your copy right now and start getting that sponsorship money coming in **The Athlete's Guide to Sponsorship** Jennifer E. Drury, Cheri Elliot, 1998 An informative step by step guide for anyone considering pursing sponsorship The Athlete's Guide to Sponsorship includes worksheets and simple management contracts that will help the reader untangle the complicated contractual webs that professional sponsorships can often weave 40 photos Writing the Perfect Sponsorship Proposal Liam Abramson, 2008

**Get Corporate Sponsorship**, 2015-02-22 If you want to get or increase your fundraising this e book is a roadmap of pertinent steps for raising money from corporations Some of the secrets you'll learn inside include 11 types of benefits you can offer corporations beyond logo recognition The list of 22 retailers in your neighborhood that want to help your organization raise money and steps to secure sponsorship with those retailers in the next few weeks The 4 questions you must ask and answer before seeking funding from corporations How sending unsolicited proposals to corporations can destroy your organizations ability to earn a corporate funders respect Why we need the money and we are good cause are not the answers to getting corporate funding I'll tell you what is How to structure the one hour meeting that can help raise thousands of dollars through your board or advisors After reading this material you will Have a sophisticated approach to creating and

implementing your organization's corporate sponsorship program Be ready to develop a corporate prospect list Be able to authentically align your organization's deliverables with the goals of your corporate prospects Be prepared to have a productive face to face meeting with prospective sponsors Know how to stand apart from the hundreds of proposals corporations receive every day and get the support you need PLUS 5 time saving bonus samples materials Sample Sponsorship Proposals and Forms Guide for conducting a Prospect Research Meeting sample email invitation letter and grid to record results Sample Sponsorship Policy and Procedures Sample Cause Marketing Agreement Sample Letter of Sponsorship Confirmation Get the secure instant download for 27.00

### **Submitting Your Sponsorship Proposal Online**

Robert Villegas, 2016-09-09 If you are involved in sponsor search for your team activity or project you have probably come across those companies that require you to fill out and submit an online form through the Internet Now you don't have to give up the effort of pursuing these companies This book takes the mystery out of online proposal submissions by providing you with 53 links to top companies that accept sponsorship proposals online Additionally you can also log on to a website that provides these links so you can use them while on your desktop

### **Developing Successful Sport Sponsorship Plans**

David K. Stotlar, 2009 The third edition of Developing Successful Sport Sponsorship Plans has evolved through several years of developing reviewing and critiquing sport sponsorships and draws on internationally renowned sport marketing professor and author David Stotlar's experience in academia and the sport industry Developing Successful Sport Sponsorship Plans 3rd Edition examines sport sponsorship theory from the perspective of the sponsored property rather than as a marketing tactic It provides an overview of the theoretical underpinnings of the topic followed by examples from actual sport sponsorships The chapters in Developing Successful Sport Sponsorship Plans 3rd Edition are presented in a sequential process that will provide readers with the opportunity to build a quality sponsorship proposal that ensures success

Understanding Sport Sponsorship Prospecting for Sponsors Identifying Sponsor Needs Olympic Sponsorship Opportunities Individual Athlete Sponsorships Financial Implications Developing Successful Sport Sponsorship Proposals Securing Sponsorship Agreements Managing Sport Sponsorships Many of the chapters in this edition also provide worksheets for use in constructing quality sponsorship proposals The intent of this book is simple provide a workbook that assists individuals in creating a sponsorship proposal through well defined industry proven protocol that has been demonstrated to be successful

Event Sponsorship Bruce E. Skinner, Vladimir Rukavina, 2002-10-18 State of the art methods for finding securing and retaining the best corporate sponsors The authoritative guide to creating and closing deals with irresistible ROIs Event Sponsorship provides step by step guidelines for attracting, signing and keeping sponsorship for any event including festivals, conventions, expositions, sporting events, arts and entertainment spectaculars, charity benefits and much more This hands on resource presents successful strategies and tools for staying competitive in today's market by offering corporate sponsors the highest return possible on their investment Leading experts give real world advice for researching and targeting prospective

companies developing a sponsorship marketing plan creating an effective proposal selling the sponsorship and negotiating a deal Learn how to bring increased sponsorship dollars to any event by Placing value on sponsorships Expanding the value of a sponsor Creating the best image for an event Networking with other event professionals worldwide With complete coverage including case studies legal issues the Internet the sophisticated corporate customer non sports sponsorship opportunities and an international view of sponsorship Event Sponsorship is a powerful tool for event managers and other event professionals THE WILEY EVENT MANAGEMENT SERIES Series Editor Dr Joe Goldblatt CSEP THE WILEY EVENT MANAGEMENT SERIES provides professionals with the essential knowledge and cutting edge tools they need to excel in one of the most exciting and rapidly growing sectors of the hospitality and tourism industry Written by recognized experts in the field the volumes in the series cover the research design planning coordination and evaluation methods as well as specialized areas of event management The Sponsorship Seeker's Toolkit, Fourth Edition Kim Skildum-Reid,Anne-Marie

Grey,2014-04-18 THE BIBLE OF SPONSORSHIP UPDATED WITH NEW SOCIAL MEDIA AND OTHER DIGITAL STRATEGIES

The Sponsorship Seeker's Toolkit fourth edition makes cutting edge best practice sponsorship not only achievable but sensible and straightforward Corporate sponsorship experts Kim Skildum Reid and Anne Marie Grey have updated their classic guide to put you miles ahead of the competition New material includes the integration of social media into existing strategies developing leverage ideas for proposals more case studies than ever and important trends in the world of corporate sponsorship PRAISE FOR THE SPONSORSHIP SEEKER'S TOOLKIT This book leads you step by step through the choices you have to make throughout the process from gathering internal support to renewal I have never read a better how to book on seeking sponsors AD MAATJENS Founder and Director Sponsorreport One of the best and most thorough how to books in fundraising A must read orientation for nonprofits considering transforming their approach or venturing into the exciting world of sponsorship KYLA SHAWYER Chair of the International Fundraising Congress IFC Chief Operating Officer SCIA International Alliance The Sponsorship Seeker's Toolkit contains all the information you'll need to successfully develop deliver and manage a best practice sponsorship program using an easy to understand step by step process supported by useful case studies and example templates KYM OBERAUER founder of PracticalSponsorshipIdeas com

**How to Get Sponsorships and Endorsements** Simon S. Tam,2012-04-26 Building a relationship with a corporate sponsor is one of the most important things an organization needs to do in order to achieve its mission Sponsors can not only provide a source of income but also increased brand awareness volunteers and other valuable resources However marketing guru Simon Tam argues that the relationship can be so much more How to Get Sponsorships and Endorsements provides step by step

practical advice on how to build sustainable mutually beneficial partnerships that can help your organization succeed Whether you are representing a non profit organization a musician in a band or an athlete looking for product and cash support this book will become a resource that you can turn to over and over again Get specific advice on how to Find the

right sponsor for your organization Get information for the right contact at a company Approach potential sponsors Create an effective sponsorship proposal Follow up the right wayTemplates for solicitation emails silent auction propositions sponsorship packets reports for sponsors are also included *Developing Successful Sport Sponsorship Plans* David Kent Stotlar,2013 Securing sponsorship deals in sport is more important than ever but it also presents numerous challenges during difficult financial times Readers of this revised fourth edition of Developing Successful Sport Sponsorship Plans will learn how to overcome the challenges of securing quality sponsorship agreements Internationally acclaimed author David K Stotlar guides readers in a step by step sequential process of how to build a quality sponsorship proposal that ensures success Most of the following chapters also include worksheets that will assist readers in constructing a sponsorship proposal Understanding Sport Sponsorship Prospecting for Sponsors Identifying Sponsor Needs Olympic Sponsorship Opportunities Individual Athlete Sponsorships Financial Implications Developing Successful Sport Sponsorship Proposals Securing Sponsorship Agreements The intent of the book is simple to provide a workbook that assists readers in creating a sponsorship proposal through well defined industry proven protocol and following that up by securing and managing sponsorship agreements

**How to Prepare a Sponsorship Proposal** John Lloyd Roberts,1992 *How to Win Corporate Sponsorship* Kim J. Harrison,2019-02-20 Finding corporate sponsorship is tough You are competing against many others for scarce dollars And corporate sponsors are expecting a commercial return on their investment You need expert guidance to succeed in this fiercely competitive field This helpful step by step guide explains in detail how you can win sponsors with a customized practical approach that achieves great results Looking for proven creative ways to find more funding for your organization or activity Support from a corporate sponsor can make your cause or proposed activity financially viable This book How to Win Corporate Sponsorship guides you on the most successful ways to secure support in one convenient resource Companies get approached all the time by community based organizations like charities non profits arts organizations sports clubs professional associations and good causes So how do you lift your sponsorship success rate If you follow the hard won knowledge brought together in this information packed book your chances of success will improve Content is based on Kim Harrison s 3 decades in representing corporate sponsors and as a consultant seeking sponsorship for clients He knows what it is about HERE S JUST SOME OF THE CONTENT Crystal clear clarification of sponsorship and what it is not it can be a confusing concept Why companies sponsor and the attributes of your organization that will interest a sponsor Sponsorship is a business commitment that has to fit the sponsor s goals and objectives The invaluable secrets of calculating the sponsorship fee Comprehensive marketing plan template to identify and reach potential sponsors How to create many attractive sponsorship benefits Prepare a promotional plan for the sponsored activity A detailed template for writing two key types of sponsorship proposals short and detailed How to make initial contact with a potential sponsor and following up Guidelines on making a successful selling pitch to a potential sponsor How to overcome a weak negotiating

position The right way to implement a sponsorship agreement How to promote the sponsors in your event Measuring the success of a sponsorship AND EVEN MORE INCLUDING Why preparation is so vitally important How to lay the groundwork so your team is sponsor friendly The importance of establishing a sponsorship policy with 9 broad components The 4 fundamental things sponsors want to know from you Using social media to support sponsors marketing priorities How to develop a strong ongoing relationship with your sponsor 7 ideas for helping corporate sponsors add value to their target market THIS BOOK GIVES YOU UNIQUE VALUE How to win corporate sponsorship is a resource you just can't find anywhere else You get the real world tips techniques and insights needed to find an appropriate corporate sponsor and get them to sign on the dotted line Tremendous value No other resource at any price provides as much practical value At \$9.99 it's a steal What's more your purchase is backed by our unconditional money back guarantee A methodology earned from hard won experience which is being passed along to you Saves you a lot of time All this valuable information is at your fingertips so conveniently Content that's easy to read and understand It tells you exactly how to bring the information together for the results you want **Sponsor Search** Shari Minter, 2019-06-14 Simple and straight forward techniques to pursue a corporate sponsor This book focuses on stock car racing and the strategies used to locate and promote a team sponsor However the same techniques can be used for virtually any type of professional sport Motorsports marketing is extremely competitive both on and off the track Without sufficient sponsorship investments most teams simply can't be competitive Hiring a professional marketing firm can cost thousands of dollars And when you're just starting out it can be impossible to even find a firm that's willing to work with you This book explains how you can do your own team marketing These are the very same techniques I used to obtain a sponsor for my NASCAR Sportsman Division Team I explain step by step how to develop a plan and then promote what you have as an advertising opportunity to corporate marketing departments The book includes sample worksheets for you to use in developing a team budget there's an outline for you to use as what to put in a marketing kit and finally a sample sponsor contract All the things that were so hard to find when my career started

*Sponsorship Proposal, 1991\**

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## **Table of Contents 5k Sponsorship Proposal Template**

1. Understanding the eBook 5k Sponsorship Proposal Template
  - The Rise of Digital Reading 5k Sponsorship Proposal Template
  - Advantages of eBooks Over Traditional Books
2. Identifying 5k Sponsorship Proposal Template
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an 5k Sponsorship Proposal Template
  - User-Friendly Interface
4. Exploring eBook Recommendations from 5k Sponsorship Proposal Template
  - Personalized Recommendations
  - 5k Sponsorship Proposal Template User Reviews and Ratings
  - 5k Sponsorship Proposal Template and Bestseller Lists
5. Accessing 5k Sponsorship Proposal Template Free and Paid eBooks
  - 5k Sponsorship Proposal Template Public Domain eBooks
  - 5k Sponsorship Proposal Template eBook Subscription Services
  - 5k Sponsorship Proposal Template Budget-Friendly Options

6. Navigating 5k Sponsorship Proposal Template eBook Formats
  - ePUB, PDF, MOBI, and More
  - 5k Sponsorship Proposal Template Compatibility with Devices
  - 5k Sponsorship Proposal Template Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of 5k Sponsorship Proposal Template
  - Highlighting and Note-Taking 5k Sponsorship Proposal Template
  - Interactive Elements 5k Sponsorship Proposal Template
8. Staying Engaged with 5k Sponsorship Proposal Template
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers 5k Sponsorship Proposal Template
9. Balancing eBooks and Physical Books 5k Sponsorship Proposal Template
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection 5k Sponsorship Proposal Template
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine 5k Sponsorship Proposal Template
  - Setting Reading Goals 5k Sponsorship Proposal Template
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of 5k Sponsorship Proposal Template
  - Fact-Checking eBook Content of 5k Sponsorship Proposal Template
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
  - Integration of Multimedia Elements

- Interactive and Gamified eBooks

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