

- There may be separate flows (that collections may be partly centralized) as well as decentralized flows (that the collection manager tends to be kinder, more likely to give, closer internally, accepting both, and sending letters).
- Material requirements planning (MRP) takes place at a basic level, considering a bill of material, a master schedule, and current on-hand/on-order data.

Stage 2: semi-functional enterprises

Exhibit 1-8 provides an illustration of the semi-functional enterprise. Businesses have been improved and functional areas have been defined—but they tend to perform their functions more often than without collaborating, as they create effective ways of creating value. At this stage, there are no partnerships with customers or suppliers.

Exhibit 1-8: Semi-functional Enterprise



This is a transactional efficient supply chain:

- It supports competitive positioning by serving as an efficient, low-cost, and integrated unit.
- It focuses efficiency and cost management on the total delivered cost of finished goods.
- It places greater importance on interactivity technology and new equipment to automate functions to reduce labor costs and improve capacity and throughput.

In this second stage of supply chain evolution, an individual company considers its options for improved effectiveness, efficiency, and speed in specific functional areas. There are four examples:

- The largely manual operations in warehouses may be augmented by the addition of basic materials-handling equipment.
- Inventory management may find ways to reduce levels of inventory within the company's own facilities.
- Procurement might take advantage of new purchasing strategies to obtain supplies and services at the lowest possible prices.
- The traffic department may reduce transportation costs by strategic selection of carriers and routes.

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International Technical Conference Proceedings American Production and Inventory Control Society,1980

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Clay Whybark, Thomas E. Vollmann, 2018-10-03 Your definitive reference for manufacturing planning and control professionals updated for the 2 part version of the CPIM exam Written by a team of recognized experts Manufacturing Planning and Control for Supply Chain Management The CPIM Reference Second Edition features hundreds of practice questions for the CPIM exams The book arms you with the knowledge you need to obtain the coveted CPIM designation You'll get cutting edge practices that provide an advantage in today's global manufacturing environment Included throughout the book are illustrative examples practice problems case studies and spreadsheets for quick practical implementation of some of the techniques in the book Maximize supply chain efficiency productivity and profitability as well as customer satisfaction using the hand on information contained in this comprehensive resource Coverage includes Manufacturing planning and control Enterprise resource planning Demand management Forecasting Advanced sales and operations planning Master production scheduling Material requirements planning Advanced MRP Capacity planning and management Production activity control Just in time Distribution requirements planning Management of supply chain logistics Order point inventory control methods Strategy and MPC system design

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