



The Association of Strategic Alliance Professionals

The ASAP Handbook of Alliance Management: A Practitioner's Guide



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Asap Alliance Practitioners Guide

PT Brinkman

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The ASAP Handbook of Alliance Management Jeremy Ahouse, 2013-02-15 The ASAP Handbook of Alliance Management A Practitioner's Guide 3rd edition is the only compendium of alliance management practices principles and current professional standards that puts all the information you need in one unique indispensable resource This new publication provides An unequaled body of knowledge for alliance professionals at every level A substantive update and revision of previous editions All new material including a new section on emerging topics in alliance management Alliances Ard-Pieter de Man, 2014-02-10 A timely and practical guide that helps senior managers design successful strategic partnerships Strategic alliances are increasingly common among modern corporations and a hot topic in today's business schools Alliance is a sophisticated guide to crafting successful partnerships offering a combination of carefully designed checklists up to date examples and scenarios from around the world and the tools needed to ensure that all elements of an alliance are taken into account and fully assessed Most managers don't have the experience or knowledge to create a functional alliance governance structure This book fills that knowledge gap with a clear description of the proper implementation process Ideal for business leaders engaged in building a corporate alliance and business school students Covers all of the available alliance structure describes the building blocks of alliance design and defines an effective process for managers constructing alliances Written by a leading expert on the subject who is a member of the Board of Directors of the Association of Strategic Alliance Professionals As the popularity and frequency of corporate strategic alliances grows Alliance gives business leaders the insight and practical advice they need to ensure their partnerships benefit all parties *The Strategic Alliance Handbook* Mike Nevin, 2016-03-03 Strategic alliances offer organisations an alternative to organic growth or acquisition when faced with the need to develop the business to a new level innovate in terms of products or services or significantly reduce costs The Strategic Alliance Handbook is a clear and complete guide to the nuts and bolts of the process behind successful collaborations The book enables readers to understand the commercial technical strategic cultural and operational logic behind any alliance and to establish an approach that is appropriate for the type of alliance they are seeking and the partner organisation's with whom they are working Whether you are an alliance executive responsible for the systems strategy and performance of your organisation's alliancing programme or an alliance manager needing to ensure the success of a given partnership The Strategic Alliance Handbook is an essential guide **Alliances for Sustainable Futures** Jaap Boonstra, Marcos Eguiguren, 2023-01-20 Providing an in depth exploration of the formation building development and evolutionary phases of sustainable alliances this book presents a new perspective on organizational change in value driven alliances Combining theoretical ideas practical concepts and critical reflections on the topic this insightful and timely book supports the conception and progression of purpose driven alliances which contribute to a more positive and sustainable world **The Strategic Alliance Handbook** Mr Mike Nevin, 2014-10-28 Strategic alliances offer organisations an

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Managing the Partners in Strategic Alliances T. K. Das,2021-07-02 This book is part of the Research in Strategic Alliances series offering new scholarship on strategic alliances It covers interdisciplinary frameworks practical problems and emerging inquiries The book includes empirical studies and insights on partner management selection control interpartner learning harmony negotiation and more *Yearbook of International Organizations 2014-2015 (Volume 4)* Union Of International Associations,Union of International Associations,2014-09-17 The Yearbook of International Organizations provides the most extensive coverage of non profit international organizations currently available Detailed profiles of international non governmental and intergovernmental organizations IGO collected and documented by the Union of International Associations can be found here In addition to the history aims and activities of international organizations with their events publications and contact details the volumes of the Yearbook include networks between associations biographies of key people involved and extensive statistical data Providing both an international organizations and research bibliography Volume 4 cites over 46 000 publications and information resources supplied by international organizations and provides nearly 18 000 research citations under 40 subject headings This volume also includes a research bibliography on international organizations and transnational associations **World Guide to Scientific Associations and Learned**

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