

APMP Foundation Exam 2023 WITH Questions and Answers

Q.1 A kick-off meeting is ...

needed only if the team is distributed over several locations

only for those who provide content

only for top management members

a meeting where all stakeholders are invited. - ANSWER a meeting where all stakeholders are invited.

Q.2 Which of the following guidelines is generally seen as best practice?

Allow 30-40% of total time for final review, amendment and production

Allow 15% of total time for start-up and planning

Schedule 20% contingency time

Allow 10-20% of total time for kick-off preparation and proposal strategy review (earlier called the pink

review) - ANSWER Allow 15% of total time for start-up and planning

Q.3 Which is correct?

The Win Rate is the value (s) of the bids submitted, divided by the value (s) of the bids won

The Capture Ratio is the number of bids won, divided by the s value of the bids submitted

The Capture Ratio is the value (s) of the bids submitted, divided by the number of bids won

The Win Rate is the number of bids won, divided by the number of bids submitted - ANSWER The Win Rate is the number of bids won, divided by the number of bids submitted

Q.4 To produce a complex graphic, it typically needs

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Management**

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