

(b) Direct costs are production costs.

Discussion: A, B, and C are production costs, whereas selling & administration costs are period costs.

(b) Last month 200,000 units of a product were manufactured, and the total cost per unit was \$200. This month 150,000 units of the same product were manufactured, and the total cost per unit was \$200. The total cost of production for the month was \$30,000 per unit and the total cost is \$30,000,000. Therefore, the cost per unit is \$200,000/150,000 units = \$200.00. Alternatively, when production costs increase, total cost of production increases (the same fixed costs is spread over more units, resulting cost per unit will increase).

(b) These costs do not reflect cost changes.

(b) These costs will increase in total.

(c) These costs per unit will increase.

(d) These costs per unit will decrease.

Discussion: Previously, the selling price was \$200/150,000 units = \$200.0000. The cost per 150,000 units = \$200,0000 units / 150,000 units = \$200.0000 = \$2000.0000 = \$2000.0000 = \$2000.0000. Therefore, cost per unit is \$2000.0000/150,000 units = \$200.00. Alternatively, when production costs increase, total cost of production increases (the same fixed costs is spread over more units, resulting cost per unit will increase).

(b) The following costs were incurred in January:

Direct materials	\$100,000
Direct labor	\$15,000
Manufacturing overhead	\$17,000
Selling expenses	\$14,000
Administrative expenses	\$11,000

Discussion: Manufacturing overhead is:

(a) \$17,000

(b) \$15,000

(c) \$11,000

(d) \$14,000

Discussion: Selling costs are direct labor and direct manufacturing costs.

(b) Direct selling costs will be equivalent for 200000000 per unit. In 200000000 the corresponding fixed costs will be 200000000. Therefore, costs are (the following):

Manufacturing cost per unit	\$2000.0000
Fixed cost per unit	\$2000.0000
Manufacturing & administration costs	\$2000.0000
Direct selling & administration costs	\$2000.0000

What is the total contribution of the sales department manager?

(a) \$2000000

(b) \$1500000

(c) \$1000000

(d) \$500000

Discussion: Direct Cost Method: \$2000000 - Direct Materials Costs - Direct Labor Costs - (\$200000000 * 200000000) / 200000000 - Direct overhead Costs = \$2000000 - \$2000000 - \$2000000 - (\$200000000 * 200000000) / 200000000 = \$2000000.

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Harold Doughty

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